

## TENNESSEE REAL ESTATE COMMISSION'S GROUP ERRORS AND OMISSIONS (E&O) PROGRAM

Administered by Rice Insurance Services Center (RISC), A Division of AssuredPartners NL, LLC Issued by Continental Casualty Company 502-897-1876 / 1-800-637-7319 4211 Norbourne Blvd, Louisville, KY 40207 PO Box 6709, Louisville, KY 40206 www.risceo.com

NOTICE – Tennessee law requires that all active individual real estate licensees carry and maintain uninterrupted E&O insurance to cover all licensed activities. Firm licensees are not required to purchase coverage but may choose to do so. If your firm was enrolled in the Tennessee Real Estate Commission's January 1, 2021 to January 1, 2023 group policy, its coverage expired January 1, 2023. Real estate firms that purchase insurance through the group program will be insured for the firm's professional services as a licensed real estate firm. If a covered claim is made against the firm for the firm's acts, the firm's insurance may provide limits of liability for the claim.

**PROTECTION FROM THE MOST EXPERIENCED PROVIDER IN THE BUSINESS** – RISC's management team has been involved in state-mandated real estate E&O insurance programs longer than any other group in the business. This program is specially tailored to meet the specific needs of Tennessee licensees. Continental Casualty Company (Continental), a CNA company, is the insurance carrier. RISC's experience and excellent claims service, combined with Continental's strong financial performance and ratings (rated "A" by A.M. Best), ensures a quality program.

**FIRM EXCESS POLICIES AVAILABLE** – Firm excess policies (written by Continental) with up to \$3,000,000 aggregate limits are available on an underwritten basis. To qualify, all the firm's licensees must participate in the group program. Contact us for an application to obtain a quote.

## REVIEW THE FOLLOWING IMPORTANT INFORMATION AND SIGN BELOW

What Is and Is Not Covered – We urge all licensees to review a sample policy, including the Exclusions section. A sample policy and additional information are available on our website, <a href="https://www.risceo.com">www.risceo.com</a>, or by calling us toll-free at 1-800-637-7319, ext. 1.

This is a Claims-Made-and-Reported Policy – There is no coverage for claims first made before the beginning or after the end of your firm's individual policy period. If you or your firm has any knowledge of a claim; potential claim; or any act, error, omission, fact, or situation that may give rise to a claim against you or your firm, it must be reported in writing immediately to your and your firm's insurance carrier before the current policy period expires. Failure to do so may jeopardize any coverage that would have otherwise been available. Any claim under the group policy must be reported to us in writing during the individual policy period in which it is first made against the insured. For further instructions and a notice of claim form, visit our website, <a href="https://www.risceo.com">www.risceo.com</a>, then select the "Resources" tab and click "Forms" or call us toll free at 1-800-637-7319, ext. 2.

**Prior Acts and Importance of Timely Renewal** – Your firm's "retroactive date" determines whether its insurance applies to claims involving services performed before the policy's effective date. The retroactive date is the date from which your firm has continuously maintained uninterrupted E&O insurance, with no breaks between policy periods. <u>Even a one-day gap will result in loss of coverage for ALL professional services performed before the new policy's effective date, even if your firm had E&O insurance when the services were provided and again when the claim arises. If your firm failed to enroll timely, call RISC immediately to see if your firm qualifies to backdate its individual policy period to January 1, 2023 (subject to approval, \$20 cost if requested more than 60 days after group policy inception).</u>

If Your Firm is Not Renewing – There is no coverage for claims that arise after the end of your firm's individual policy period unless an extending reporting period (ERP) is in place. Claims often arise years after the subject transaction occurred. If your firm does not renew coverage for any reason (e.g., inactivating/retiring its license or switching to a firm policy), it should consider purchasing a 1, 2, 3, or 5 year ERP endorsement to extend the policy's reporting date to apply to claims that are first made and reported within that period. ERP endorsements may only be purchased during the individual policy period or up to 90 days after the end of the individual policy period.

**Territory** – Licensees domiciled in Tennessee are insured for real estate services performed anywhere they hold an active real estate license, provided the services would require a real estate license if performed in Tennessee. Licensees not domiciled in Tennessee are insured for Tennessee transactions only. Out-of-state licensees may be considered domiciled in Tennessee if their principal real estate license is affiliated with a real estate office in Tennessee and they reside within 50 miles of the Tennessee state line.

**Effective Date** – Coverage will be effective the day we receive your firm's *completed enrollment form* and premium. To request an effective date different than the day we receive your firm's *completed enrollment form* and premium, provide the requested effective date (after January 1, 2023) for the carrier's consideration:

**Premium / Deductible** – <u>All premiums are fully earned at policy inception and no refunds are permitted after that date</u>. If your payment is returned for nonsufficient funds, you are responsible for payment of any resulting bank fees or penalties. The deductible will be due in accordance with the policy. Enrollee agrees to reimburse the Company for any and all costs and expenses it incurs by employing a collection agency to collect any overdue deductible.

Enrollee has reviewed and understands the information contained herein. Enrollee declares that the above statements are true and that Enrollee has not suppressed or misstated any material facts. Enrollee understands that it is a crime to knowingly provide false, incomplete, or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines, and denial of insurance benefits. Enrollee agrees that this enrollment form shall be the basis of the contract with the Company and that coverage, if written, will be provided on a claims-made-and-reported basis. Enrollee understands and agrees that the completion of this enrollment form does not bind the Company to issue a policy.

| FIRM NAME                                   |  |  |      |  |
|---|--|--|------|--|
| SIGNATURE OF PERSON WITH AUTHORITY FOR FIRM |  |  |      |  |
| PRINT NAME                                  |  |  | DATE |  |



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## FIRM ENROLLMENT FORM - PRORATED Tennessee law requires that all active individual real estate licensees carry and maintain E&O insurance to cover all licensed activities. Real estate firms are not required to carry E&O insurance but may choose to do so. **HOW TO ENROLL** ONLINE - At www.risceo.com with a Visa, MasterCard, or Discover card and download a certificate of coverage immediately (a \$5 nonrefundable convenience fee applies to online enrollment). BY MAIL - Select desired coverages below. Send completed form (both pages) with a check or money order payable to RISC. Please allow at least 7 – 10 business days for us to process your firm's enrollment. **Mailing Address Overnight Delivery** RISC, P.O. Box 6709, Louisville, KY 40206-0709 RISC, 4211 Norbourne Blvd., Louisville, KY 40207-4048 FIRM LICENSEE INFORMATION - Provide correct and complete information (print or type). Failure to do so may delay issuance of your firm's coverage Real Estate Firm: Firm License No. (if applicable): D/B/A: Designated Broker: Address: City: State: Zip Code: Work Phone: Home Phone: Cell Phone: ☐ I want text reminders if/when that option is available. Fax: Email\*: \*We occasionally send important notices by email. To receive these notices, provide your firm's current email address and add our email domain (@risceo.com) to vour firm's address book. 2023 2024 Amount SELECT DESIRED COVERAGES BELOW Effective **Effective** Due Date Date BASIC POLICY - All policies expire January 1, 2025 Limits of Liability \$100,000 per claim / \$300,000 annual aggregate Deductible \$1,000 (damages) 2023 Effective Date Jan \$230 Feb \$220 Mar \$211 Apr \$201 May \$192 Prorated Prorated premiums premiums Jun \$182 Jul \$173 Sept \$153 Aug \$163 Oct \$144 Nov \$134 Dec \$125 at left at left 2024 Effective Date Jan \$115 Feb \$105 Mar \$96 Apr \$86 May \$77 Jun \$67 Jul \$58 Aug \$48 **Sept \$38** Oct \$29 Nov \$19 Dec \$10 OPTIONAL ENDORSEMENT - This is a claims-made-and-reported policy. An endorsement will only apply to a claim if the endorsement is in effect when the claim is first made, which may be after this policy period expires. You should consider continuing to purchase an endorsement for as long as you would like the coverage to apply (provided you continue to meet any eligibility requirements). Conformity Endorsement - Conforms your firm's TN policy to comply with E&O requirements other states that require firm E&O coverage and where your firm holds an active real estate license. To be eligible for this \$30 \$15 endorsement, your firm must be actually domiciled in TN or treated as domiciled in TN by the policy terms. Please Regardless Regardless circle applicable state(s): of number of of number of states at states at CO ID IA LA issuance issuance Other State License #: (if more than one conformity state, also identify state)

CNA is a service mark and trade name registered with the US Patent and Trademark Office. The program referenced herein is underwritten by Continental Casualty Company, a CNA insurance company. The information included on both pages of this document is for illustrative purposes only and is not a contract. It is intended to provide a general overview of the products and services offered. Only the policy can provide the actual terms, coverages, amounts, conditions, and exclusions. This program is only available in Tennessee. © 2022

**Basic Policy Premium** 

TOTAL

\$

\$

+ Any Optional Endorsement Premium