



• We put the *Experience and Options* in E&O programs •  
502-897-1876 / 1-800-637-7319  
4211 Norbourne Blvd., Louisville, KY 40207-4048  
P.O. Box 6709, Louisville, KY 40206-0709  
www.risceo.com

## IOWA REAL ESTATE COMMISSION'S (IREC's) GROUP ERRORS AND OMISSIONS (E&O) PROGRAM

Administered by Rice Insurance Services Company, LLC (RISC) and Issued by Continental Casualty Company (Continental)

**NOTICE:** Iowa law requires that all active real estate licensees (brokers, salespersons, and firm licensees) carry and maintain E&O insurance to cover all licensed activities. New licensees must obtain insurance before their license can be activated. Failure to carry the required insurance or to timely submit proof of coverage upon the IREC's request are grounds for license suspension, revocation, and denial of application or renewal. Licensees may purchase coverage outside of the group program, provided coverage meets state requirements and proof of coverage is provided to the IREC as required by state law. If you were enrolled in the IREC's 2017 group policy, your coverage expired January 1, 2018.

**PROTECTION FROM THE MOST EXPERIENCED PROVIDER IN THE BUSINESS:** RISC's management team has been involved in state-mandated real estate E&O insurance programs longer than any other group in the business. This program is specially tailored to meet the specific needs of Iowa licensees. The carrier is Continental, a CNA insurance company. RISC's experience and excellent claims service, combined with CNA's strong financial performance and ratings (rated "A" by A.M. Best), ensures a quality program.

### REVIEW THE FOLLOWING IMPORTANT INFORMATION AND SIGN BELOW:

**What Is and Is Not Covered:** We urge all licensees to review a sample policy, including the Exclusions section. A sample policy and additional information are available on our website, [www.risceo.com](http://www.risceo.com), or by calling us toll-free at 1-800-637-7319, ext. 1.

**This is a Claims-Made-and-Reported Policy:** There is no coverage for claims first made before the beginning or after the end of your individual policy period. If you have any knowledge of a claim; potential claim; or any act, error, omission, fact, or situation that may give rise to a claim against you or your company, it must be reported in writing immediately to your insurance carrier before your current policy period expires. Failure to do so may jeopardize any coverage that would have otherwise been available. To report a claim under the group policy, you must send us written notice of the claim and a notice of claim form, available on our website or by calling us and requesting one.

There is no coverage for claims that arise after the policy expires unless an extended reporting period (ERP) is in place. However, claims often arise years after the subject transaction occurred. If you are not renewing coverage for any reason, including inactivating or retiring your license, you should consider purchasing a 1, 2, or 3 year ERP endorsement, which extends the reporting date of your policy to apply to claims that arise within the ERP. An ERP endorsement may be purchased within 90 days after the 2017 group policy ended. For licensees insured under the 2018 group policy, ERP endorsements will be available within 90 days of its end date.

**Prior Acts and Importance of Timely Renewal:** Your "retroactive date" determines whether there is coverage for services performed before the policy's effective date. The retroactive date is the date you first obtained, and since which have continuously maintained, E&O insurance, with no gaps. Even a one-day gap will result in loss of coverage for any services provided before and through the last day of the gap, even if insurance was in place at the time of the services and again when the claim arises. If you failed to enroll timely, call RISC immediately to see if you qualify to backdate your individual policy period to January 1, 2018, which may avoid a gap in coverage and loss of any previously-established retroactive date. This procedure will not remedy noncompliance state requirements.

**Territory:** Licensees domiciled in Iowa are insured for errors and omissions committed anywhere they hold an active real estate license, provided the services would require a real estate license if performed in Iowa. Licensees domiciled outside of Iowa are insured for Iowa transactions only. However, out-of-state licensees will be treated as domiciled in Iowa if their principal real estate license is affiliated with a real estate office located in Iowa and they reside within 50 miles of the Iowa state line. If a claim results in or from a lawsuit, the lawsuit must be brought within the U.S., its territories or possessions.

**Effective Date:** Coverage will be effective the day we receive your *completed application* and premium. If you would like to request an effective date different than the day we receive your *completed application* and premium, provide the requested effective date: \_\_\_\_\_

**Premium / Deductible:** Applicant understands that all premiums are fully earned at policy inception and no refunds are permitted after that date. If your payment is returned for nonsufficient funds, you are responsible for payment of any resulting bank fees or penalties. The deductible will be due in accordance with the policy. Applicant agrees to reimburse the Company for any and all costs and expenses it incurs by employing a collection agency to collect any overdue deductible.

Applicant has reviewed and understands the information contained herein. Applicant declares that the above statements are true and that Applicant has not suppressed or misstated any material facts. Applicant understands that it is a crime to knowingly provide false, incomplete, or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines, and denial of insurance benefits. Applicant agrees that this application shall be the basis of the contract with the Company and that coverage, if written, will be provided on a claims-made-and-reported basis. Applicant understands and agrees that the completion of this application does not bind the Company to issue a policy.

SIGNATURE: \_\_\_\_\_

DATE: \_\_\_\_\_

CNA is a service mark and trade name registered with the US Patent and Trademark Office. The program referenced herein is underwritten by Continental Casualty Company, a CNA insurance company. The information included on both pages of this document is for illustrative purposes only and is not a contract. It is intended to provide a general overview of the products and services offered. Only the policy can provide the actual terms, coverages, amounts, conditions, and exclusions. This program is only available in Iowa. © 2018



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**INDIVIDUAL ENROLLMENT FORM – PRORATED**

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Administered by Rice Insurance Services Company, LLC (RISC) and Issued by Continental Casualty Company

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**LICENSEE INFORMATION:** Please correct any incorrect information and fill in any blanks. Failure to provide correct information may delay issuance of your coverage and confirmation to the IREC.

|   |  |                            |           |
|---|--|----------------------------|-----------|
| Licensee Name:  |  | License Type:              |           |
| Real Estate Firm:   |  | License No.:               |           |
| Address:  |  | Last 4 Digits of Your SSN: |           |
| City:   |  | State:                     | Zip Code: |
| Phone (home / cell):<br><input type="checkbox"/> If cell: Check here if you want text reminders if/when that option is available. |  | Phone (work):              |           |
| Fax:  |  | Email*:                    |           |

\*We occasionally send important notices by email. To receive these notices, provide your current email address and add our email domain (@risceo.com) to your address book.

**ENROLL ONLINE:** At [www.risceo.com](http://www.risceo.com) with a Visa or MasterCard and download a certificate of coverage immediately (a nonrefundable \$5 convenience fee applies to online enrollment).

**ENROLL BY MAIL:** Select desired coverages below. Send completed form (both pages) with a check or money order payable to RISC. Please allow 7 – 10 business days for processing.

RISC, P.O. Box 6709, Louisville, KY 40206-0709 / RISC, 4211 Norbourne Blvd., Louisville, KY 40207-4048

| Basic Policy   | Unit Price   | Amount Due      |
|--|--|-----------------|
| <b>Limits of Liability:</b> \$100,000 per claim / \$100,000 aggregate <b>Deductible:</b> \$0<br><b>Prorated Premium (Effective Date 2018 – All policies expire January 1, 2019):</b> Jan \$148 / Feb \$136 / Mar \$123 / Apr \$111 / May \$99 / June \$86 / July \$74 / Aug \$62 / Sept \$49 / Oct \$37 / Nov \$25 / Dec \$12  | See prorated amounts at left                         | \$ _____        |
| <b>Optional Endorsements Available to Individual (Not Firm) Licensees</b>  |  |                 |
| <b>Appraisal Endorsement:</b> Eligibility requirements: (1) an active real estate license <u>and</u> (2) an active appraisal license<br>Appraisal License #: _____   | \$200  |                 |
| <b>Conformity Endorsement:</b> Conforms your IA policy to comply with E&O requirements in other states where you have an active real estate license. To be eligible for this endorsement, you must be actually domiciled in IA or treated as domiciled in IA by the policy terms. Please circle applicable state(s): <b>AK CO ID KY LA MS NE NM ND RI SD TN* WY</b><br>Other State License Type: _____ / Other State License #: _____ (identify state if more than one)<br><i>* Eligibility for TN conformity is limited by TN regulations. Contact RISC if you need coverage for a TN license.</i>  | \$15<br>(Regardless of number of states at issuance) |                 |
| <b>Contingent Bodily Injury/Property Damage Endorsement:</b> \$10,000 per claim / \$10,000 aggregate for damages and defense costs, combined, for bodily injury and property damage claims that arise from professional services under certain conditions.   | \$25   |                 |
| <b>Residential Personal Interest Coverage Endorsement:</b> Provides coverage for claims relating to the sale or listing of residential property owned by the licensee, the licensee’s spouse, or a company owned by the licensee under certain conditions (a \$500 damage deductible applies to damage payments made under this endorsement).  | \$15   |                 |
| <b>Increased Limits Endorsements – You may purchase ONLY ONE of the following:</b>   |  |                 |
| <b>Increased Limits of \$250,000 per claim / \$750,000 aggregate</b><br>See below for instructions on selecting Premium A or Premium B   | A \$68 or<br>B \$88                                  |                 |
| <b>Increased Limits of \$500,000 per claim / \$1,000,000 aggregate</b><br>See below for instructions on selecting Premium A or Premium B   | A \$127 or<br>B \$152                                |                 |
| <b>Premium A</b> 75% or more* of your real estate activity income is earned from Residential Sales** and you have had no claims*** in the past 5 years<br><b>Premium B</b> Less than 75%* of your real estate activity income is earned from Residential Sales** or you have had 1 or more claims*** in the past 5 years<br>*To determine the percentage of your real estate activity income derived from Residential Sales, divide your income derived from Residential Sales by the amount of your total real estate activity income.<br>**Residential Sales means sales of properties zoned for and occupied exclusively as residences for 4 families or less. Residential Sales also includes: (1) sales of vacant land, provided the land is zoned for residential use and is not a development project of 4 or more residences and (2) sales of farm property that will be a buyer’s principal residence and where a buyer will derive no more than 25% of total income from farming. Commercial sales and renting, leasing, managing, or appraising residential or commercial property are not Residential Sales.<br>***If you are a broker, a claim made against you, your firm for your acts, or your firm for the firm’s acts is considered a claim against you for purposes of calculating the endorsement premium. If you are not a broker, a claim made against you or your firm for your acts is considered a claim against you for purposes of calculating the endorsement premium. |  |                 |
| <b>Basic Policy Premium + Any Optional Endorsement Premium</b>   | <b>Total</b>   | <b>\$ _____</b> |